



## STAGE 2 CASE STUDY: CONSULTING

“I never thought a phone system could work as a portable office. With features such as Sim-Ring, Fax to DID and Voice Message to Email, I can take my office virtually anywhere.”

**Facilities Manager**

### SUBJECT

A technology-focused consulting firm, specializing in developing advanced, business-critical IT software applications and systems.

### SITUATION

With hundreds of employees working from offices and locations in six distinct geographical markets, this consulting company was straining aging and disparate PBX systems to their limits.

### SOLUTION

Stage 2 introduced the company to our hosted business phone systems, which immediately intrigued a technically savvy corporate management team. Contracts were executed with Stage 2, a notable incentive being significantly lower upfront equipment expenditures providing for the installation of IP phones at a fraction of costs outlined in alternative proposals the company had received.

All office employees were linked via Stage 2's advanced voice systems, which include four-digit DID (direct inward dial) extensions that facilitate call transferring, unified messaging, conference calling and other platform features such as “Find Me, Follow Me” – in addition to high-speed data access that expedites intra-company communications, improving productivity and resulting in ongoing savings in recurring telecommunication charges.

The company's “in-the-field” workforce was also accommodated with Stage 2's cutting-edge “soft phone” technology that enables them to utilize laptop computers as integrated business-system phones via a simple software installation and plug-in headset.

## SYNOPSIS

Stage 2 delivered both a productivity and financial enhancement solution that:

- Accommodates multiple offices and a highly mobile workforce with advanced business phone technology.
- Requires significantly lower capital expenditure commitments.
- Converges voice and data on one platform, reducing recurring charges.